

XRoads Networks

XROADS NETWORKS CASE STUDY

Sooper Credit Union – Banking

This customer is a large credit union in Colorado with six locations throughout the state. Our solution provider partner Cadamier Corporation deployed our Site2Site VPN Optimization appliances for this customer to improve site-to-site connectivity.

“XRoads Networks clearly has a superior alternative to an MPLS network. With it’s ability to combine multiple WAN links for 99.999% reliability and the inherent cost savings, the site-to-site MPLS network our customer was considering wasn’t even an option in the end.”

Project Overview

The Needs

Provide a large Colorado banking institution with an efficient method for ensuring responsiveness and high availability for multiple branch offices.

The Solution

Deployment of the XRoads Edge appliance.

The Results

Improved response times for mission critical applications, a highly secure connection using 3DES encryption across multiple backbones, and unmatched reliability in the event of a network outage.

XRoads Networks improves reliability, security, and responsiveness while reducing costs for large banking institutions

About This Customer

This customer provides personalized banking and loan services to its large customer base in Colorado with locations throughout the state.

The Challenge

The customer had been using a mix of VPN and site-to-site T1 links to connect their branch locations. Over time the cost of this solution, along with the downtime they experienced from the occasional Internet outage forced the IT management to look for a better solution.

The Solution

After speaking with Cadamier they considered two solutions. The two solutions included a dedicated site-to-site solution using expensive T1 links between each location, or using the EdgeXL products from XRoads along with inexpensive broadband connections at each remote site.

When factoring in both the cost savings and the application performance management features included within the EdgeXL platform, the decision was simple. The EdgeXL product not only saved the customer over \$1500 per month in connection fees but also improved application response times and provides 99.999% uptime between sites.

“With dual-Site2Site tunnels at each location, even if we have a link outage at a branch location the secondary tunnel takes over within seconds and is completely transparent to our customer.”

Craig Lassen – President, Cadamier Corporation